

aquinos
group



—
Welcome



Who we are

Worldwide home comfort business group



Global Industrial Player
Upholstery and Bedding

Who we are

Leading European manufacturer
of Upholstery and Bedding



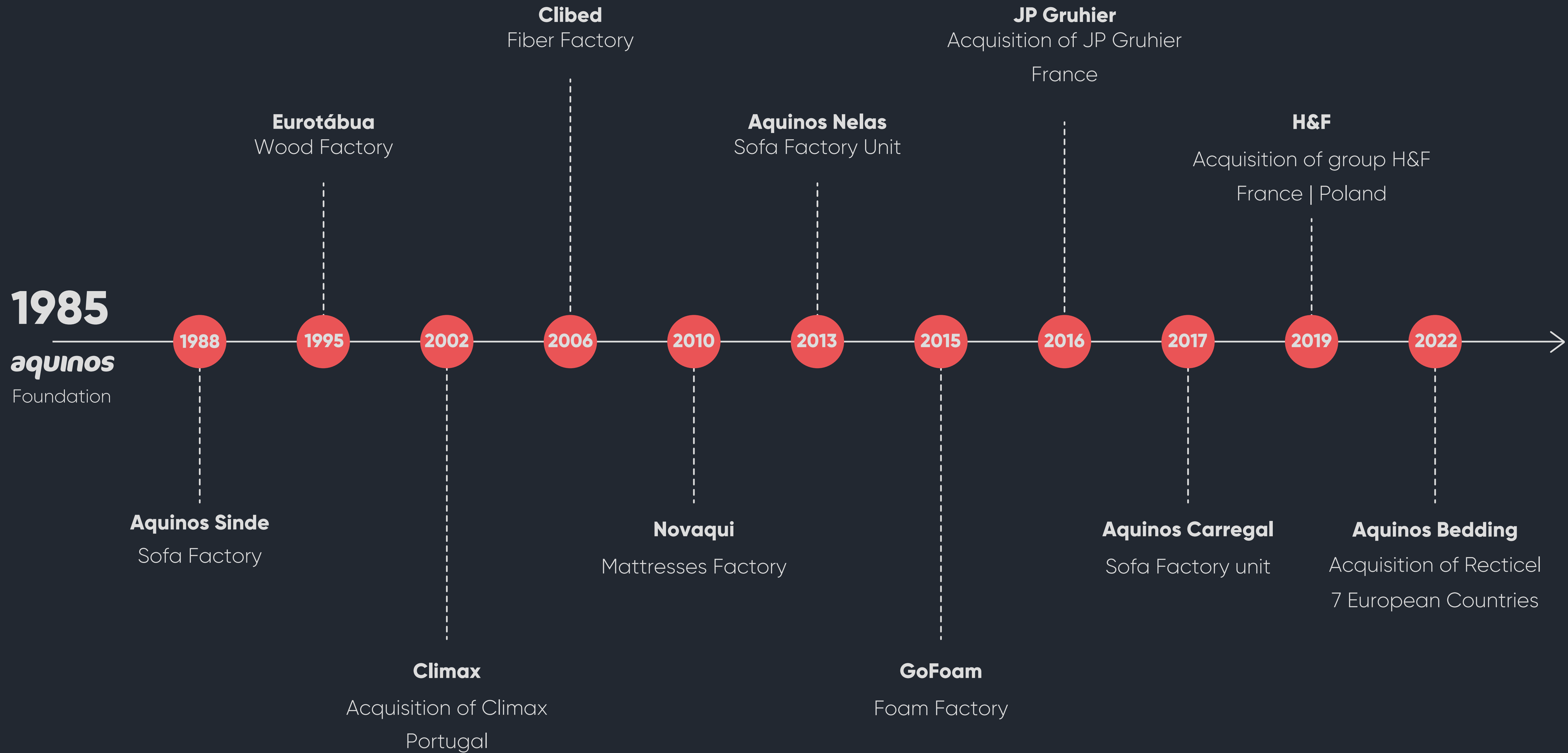
20 Manufacturing plants **across Europe**

Offices in **Hong Kong** and **Shenzhen**

PT Portugal
FR France
PL Poland
DE Germany
CH Switzerland
AT Austria
BE Belgium
NL Netherlands
RO Romania

CN
China

Group Timeline



Structure


HomeNetwork
Furniture


Aquinos
Sofas


Sofibo China
Furniture


JP Gruhier
Sofabeds


All in Furniture
Furniture


Pole Position
Sofas


Intertrend Polska
Sofas

Upholstery

Bedding

Aquinos Group

Holding

Complementary


Eurotábua
Wood


Gof foam
Foam


Clibed
Poliester fiber


Aquisave
Shared Services


Sofibo
Logistics


Sofibo Polska
Logistics


Home & Furniture
Management Services

Aquinos Bedding
Bedding


Poland


Romania


Switzerland


Austria


Belgium


Netherlands


Germany


Portugal

Profile

37

Years of experience

5100

Specialized employees

Key managers

with deep know-how
in each activity



Profile

€ 670M

Turnover

Global Player

Commercial relationship with close to 50 countries

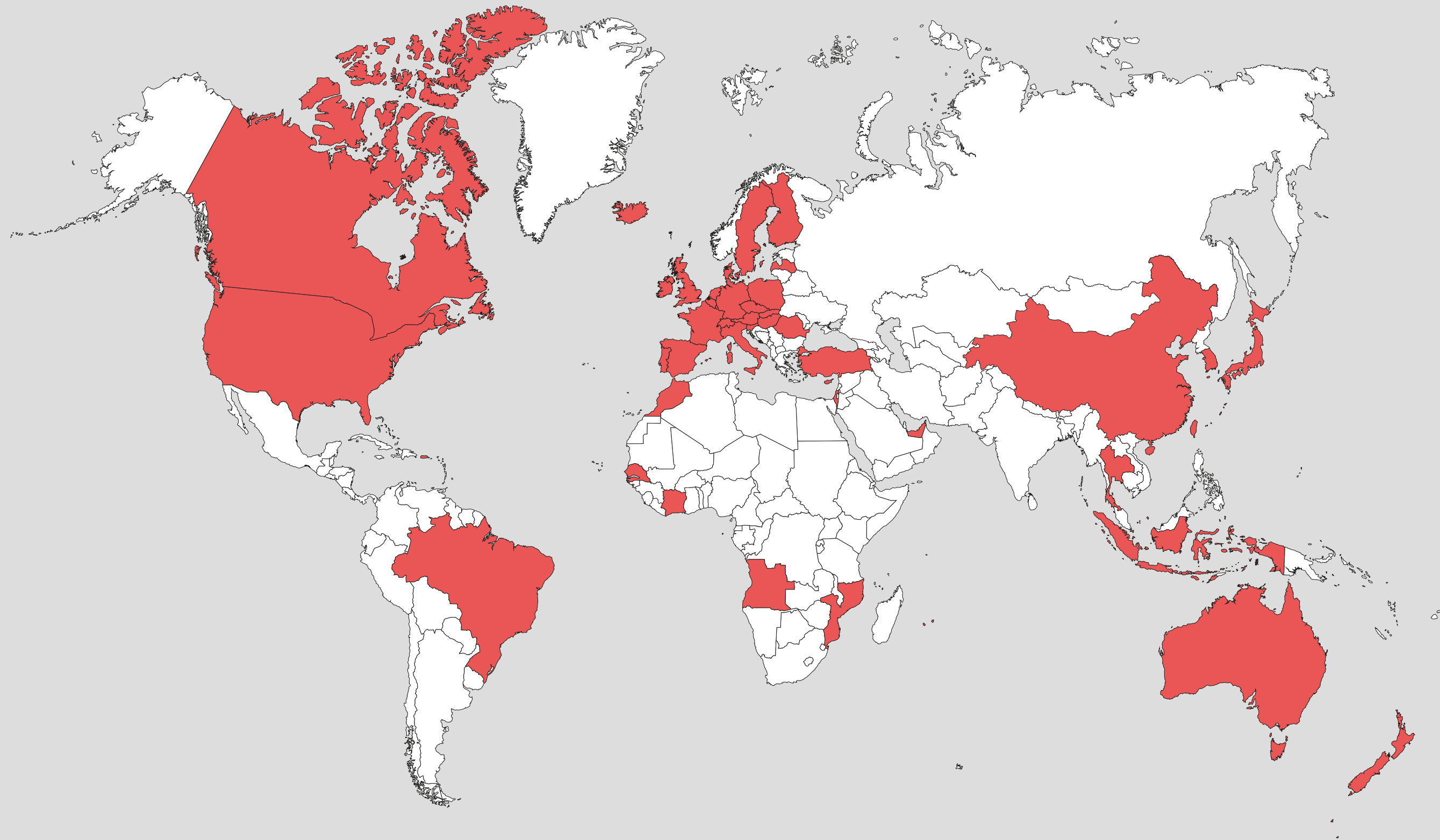
Cutting edge technology

Advanced production techniques



Profile

Global Sales







Europe

- | | | |
|---|---|--|
|  Austria |  Belgium |  Czech republic |
|  Cyprus |  Denmark |  Finland |
|  France |  Germany |  Great Britain |
|  Hungary |  Iceland |  Ireland |
|  Italy |  Latvia |  Liechtenstein |
|  Luxembourg |  Netherlands |  Poland |
|  Portugal |  Romania |  Slovenia |
|  Slovakia |  Spain |  Sweden |
|  Switzerland |  Turkey | |

America

- | | | |
|--|--|--|
|  Brazil |  Canada |  Porto Rico |
|  USA | | |

Asia

- | | | |
|---|---|---|
|  Indonesia |  Israel |  Thailand |
|  China |  Japan |  South corea |
|  Taiwan |  Utd. Arab. Emirates | |

Africa

- | | | |
|--|---|---|
|  Angola |  Côte D'Ivoire |  Marroco |
|  Mozambique |  São Tomé e Príncipe |  Senegal |
|  Reunion |  Mauritius | |

Oceania

- | | |
|---|---|
|  Australia |  New Zealand |
|---|---|

Vertical Integration

Main raw materials produced internally

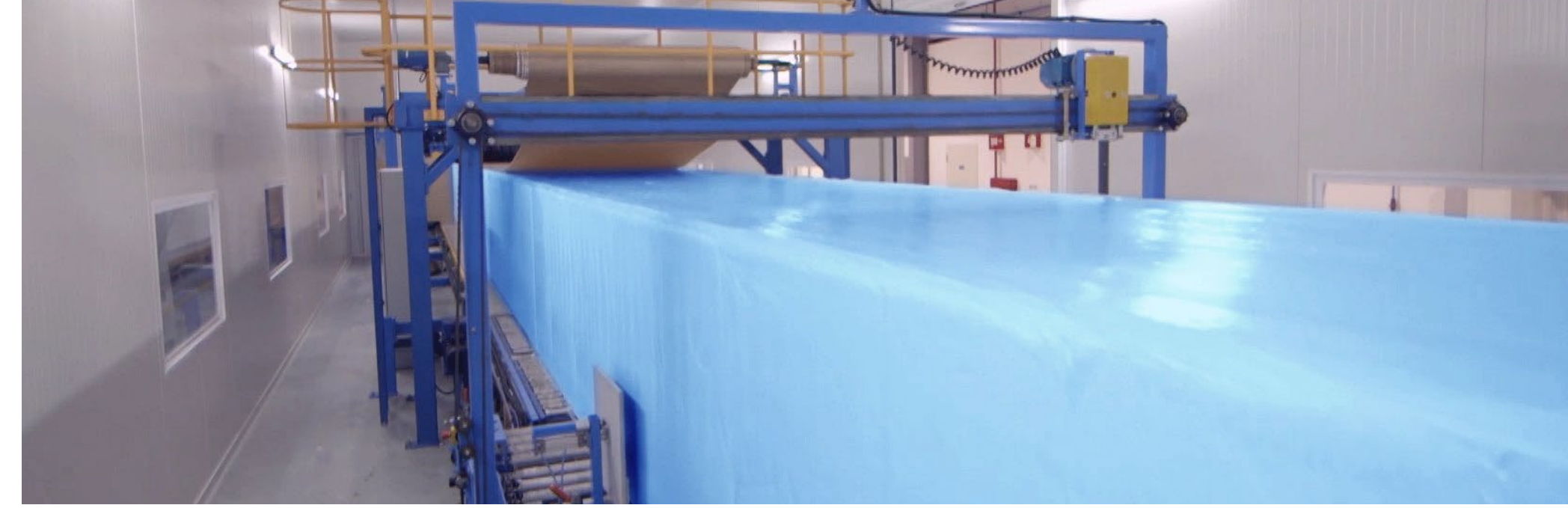
Polyurethane foam

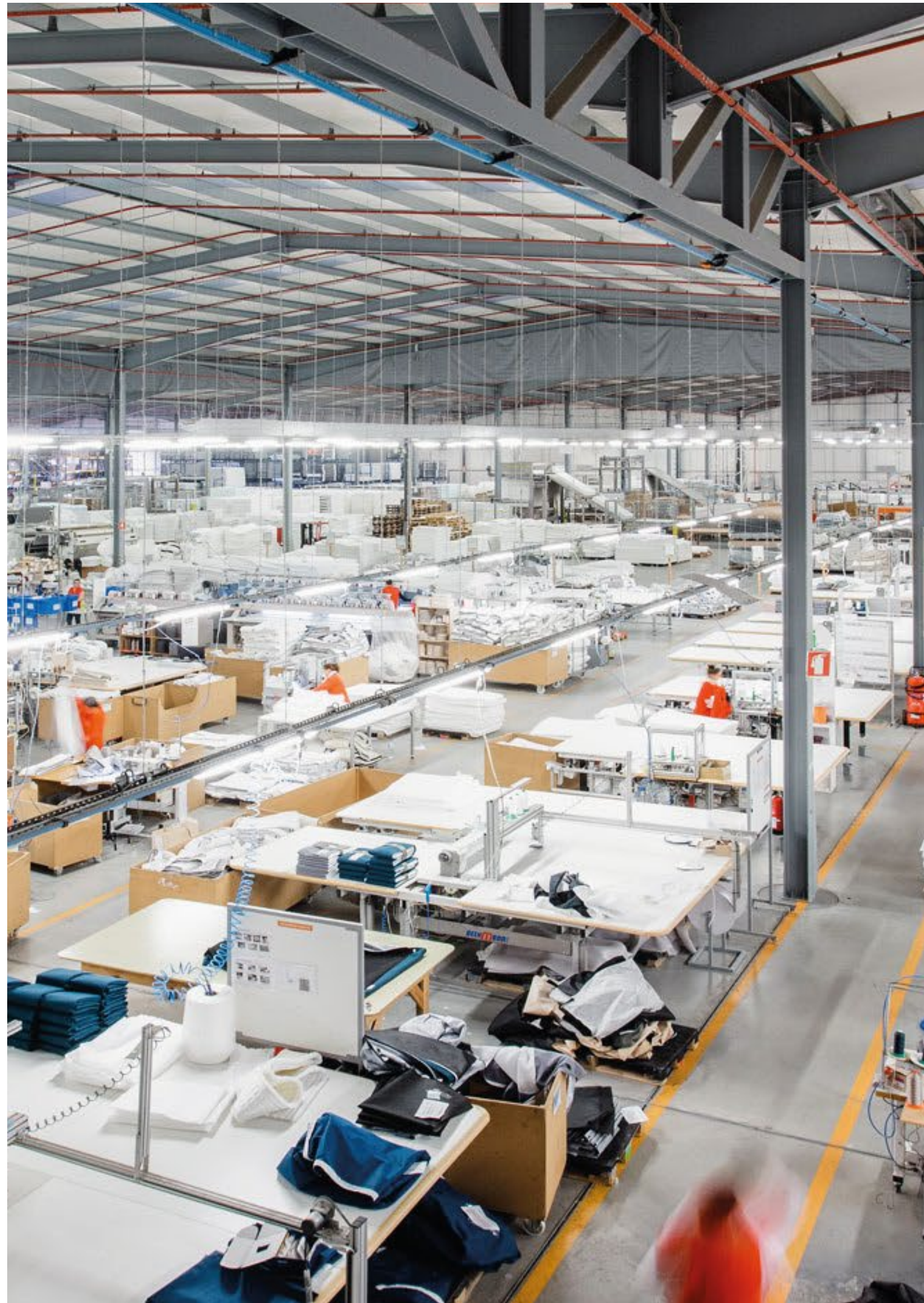
Springs / pocket springs

Polyester fibers

Wood structures

Metal frames





Capacity

Production Covered Area

555.000 m²

6.000.000 sq.ft.

Total production area, across 20 manufacturing plants

PT

Portugal

FR

France

PL

Poland

DE

Germany

CH

Switzerland

AT

Austria

BE

Belgium

NL

Netherlands

RO

Romania

Annual production output

Mattresses

1.200.000

Novaqui

900.000

Aquinos Bedding

1.500.000

Portugal

750.000

France

500.000

Poland

2.750.000

TOTAL

Seats

Several possibilities to increase significantly output capacity



Comprehensive Service

Optimized Storage

Three high technology warehouses

Automatic storage

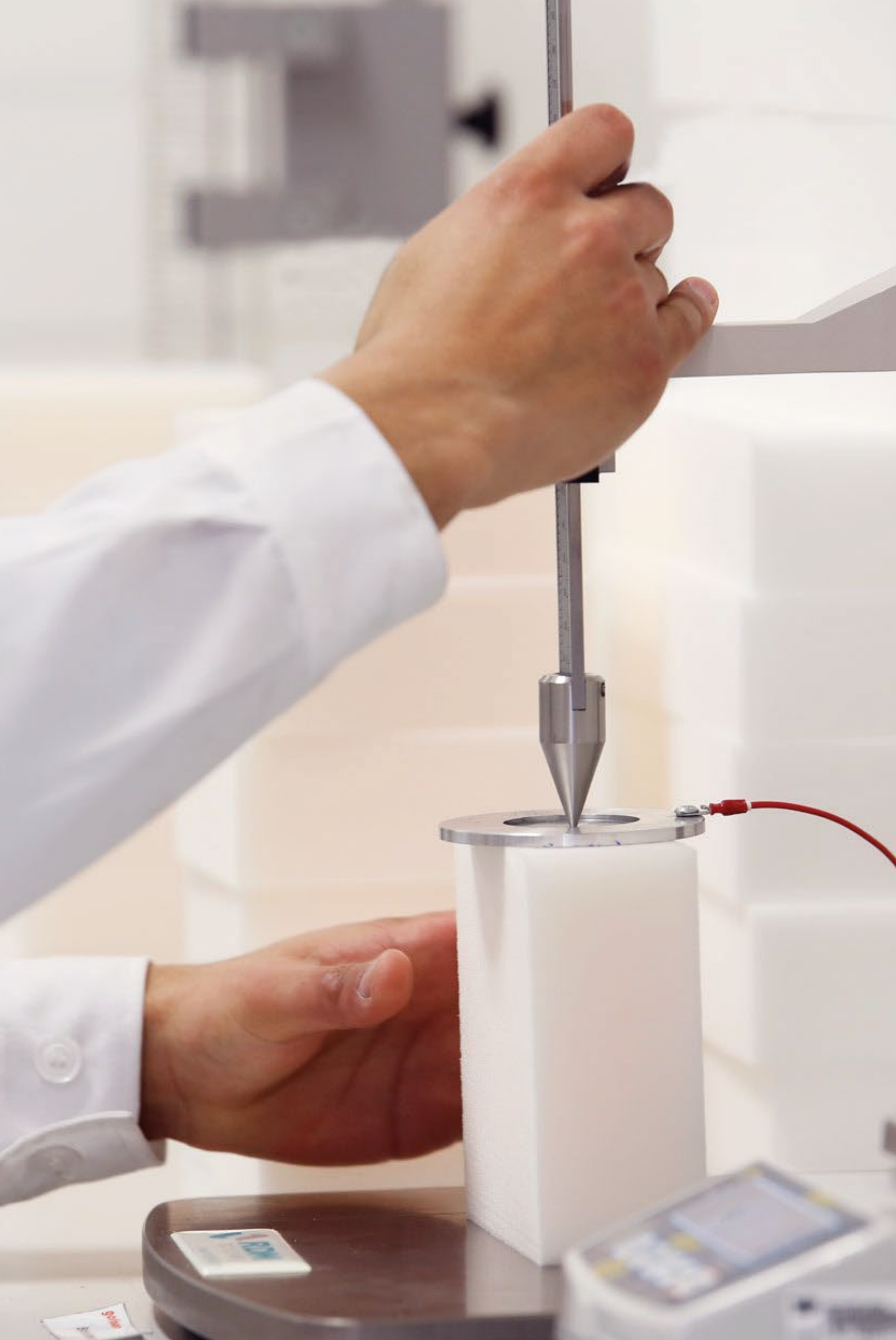
by simple or double depth crane bridges

Synchronized transport

between production – warehouse – docks

Integrated **WMS**

OTD Reliability



Comprehensive Service

Quality Assurance

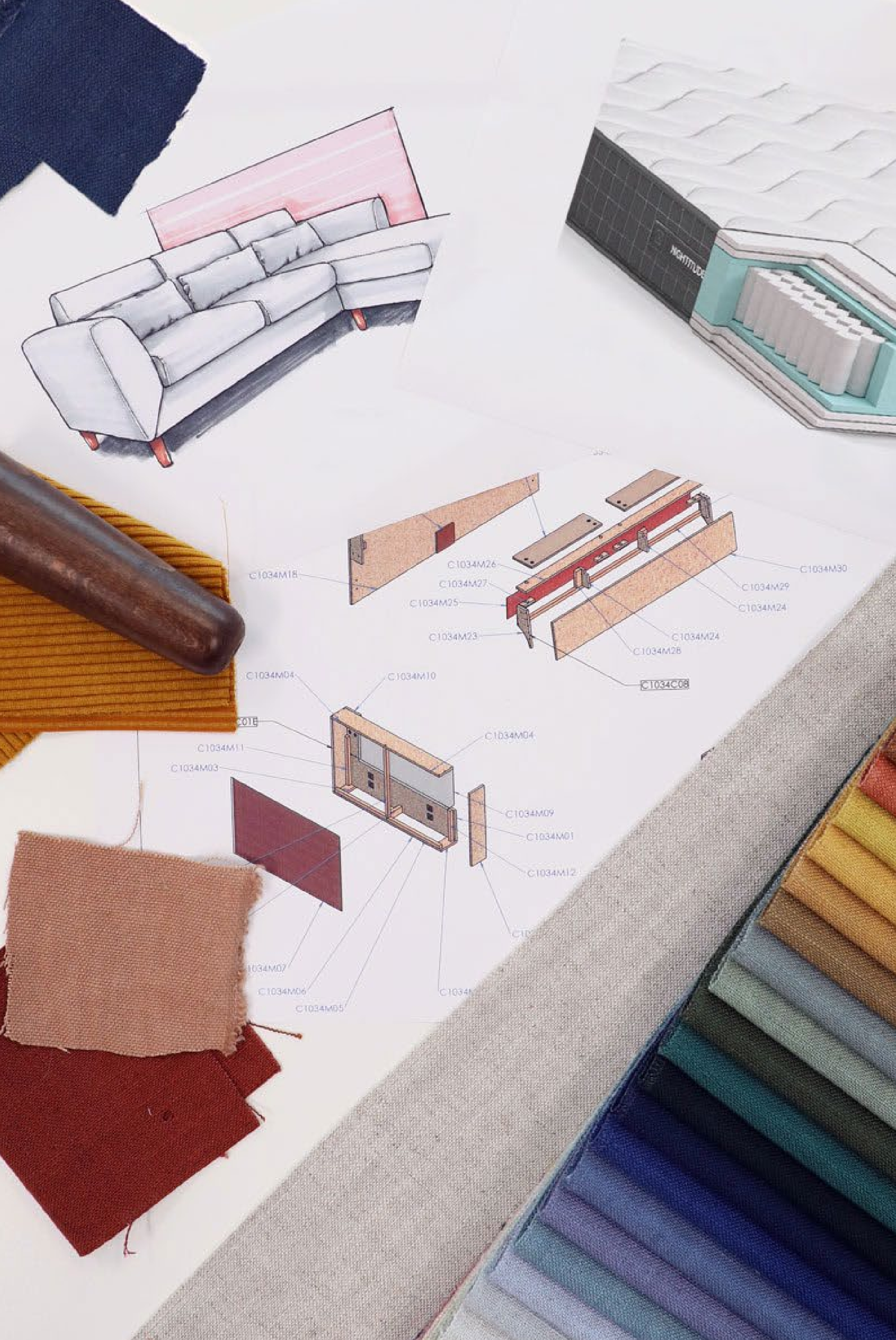
All our services work under the highest standards of safety, reliability and comfort of our products

Comprehensive Service

Pro-active R&D

Our designers constantly propose innovative products and solutions to our clients.

We are fully prepared to develop products based on customers specifications meeting all their needs and requirements.



Some of our long-term partners



La Redoute



Conforama

STRUCTUBE



OTTO



showroomprive.com

Our Certifications

■ Systems



IQNet



ISO 9001:2000



ISO 14001



ISO 45001

■ Raw Materials



FSC



PEFC



Oeko-Tex

■ Logistics



AEO

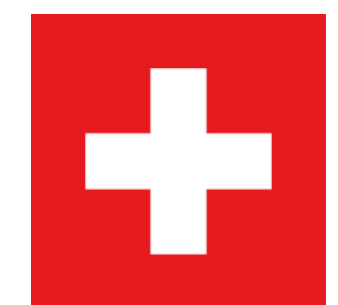


C-TPAT

■ Origin



**Origine Garantie
France**



Swiss Made

Our Brands

climax

GRUHIER
— PARIS 1972 —

EDNIS

superba[®]
ATELIER SUISSE

superba[®]
Für einen guten Tag

lattoflex[®]

SCHLARAFFIA[®]
Guter Schlaf. Gutes Leben.

swissflex[®]
Swiss Premium Beds

sembella[®]
SCHLAFKULTUR ■

LITERIE
BULTEX
MATRASSEN


GELTEX[®]
MAKES THE DIFFERENCE


BEKA[®]
SINCE 1935

Product Range













Social Responsibility

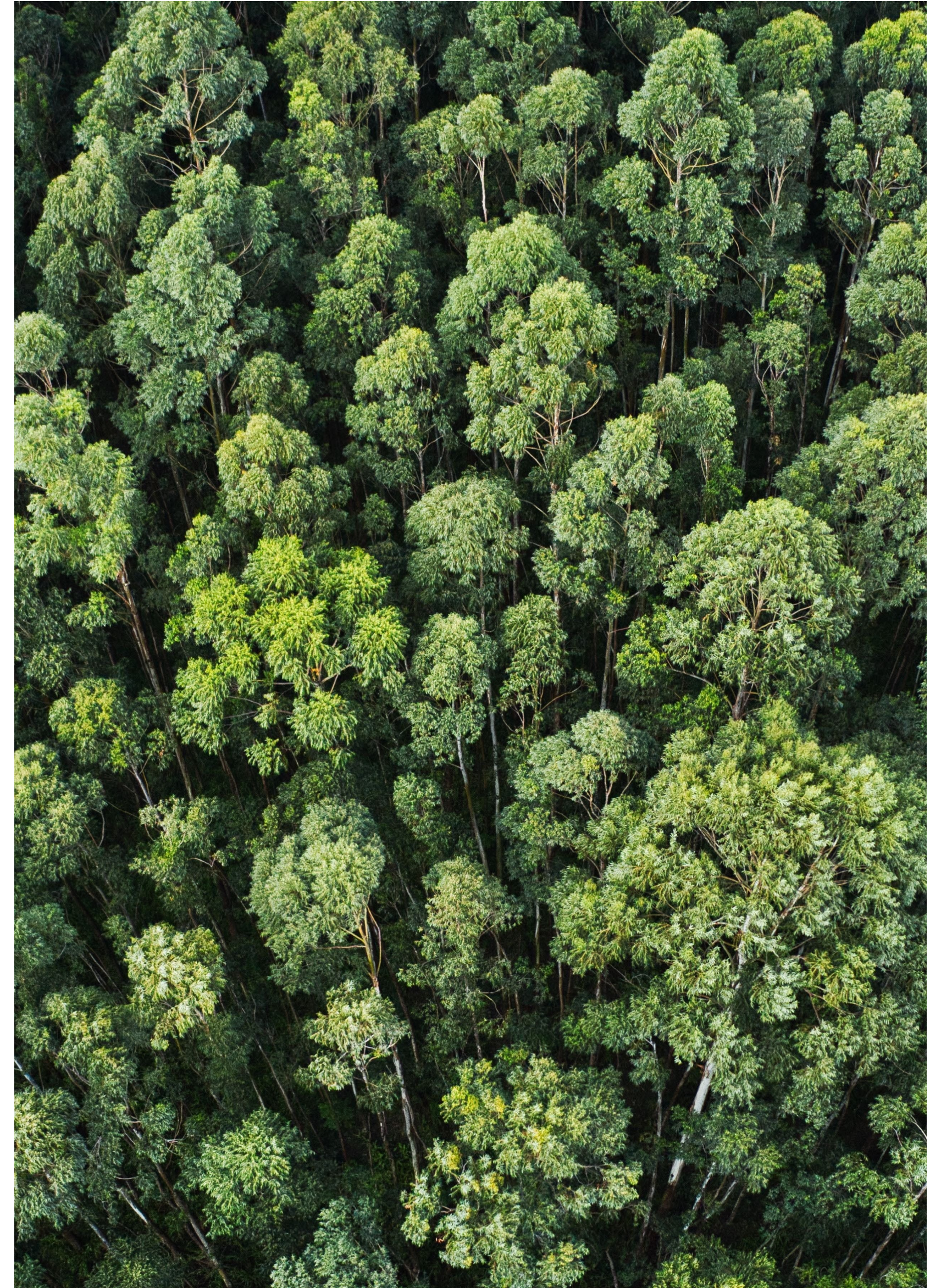
Social Responsibility



Schooling Support
Gender Equality
Birth Incentives
Permanent Training
Help & Support to local communities

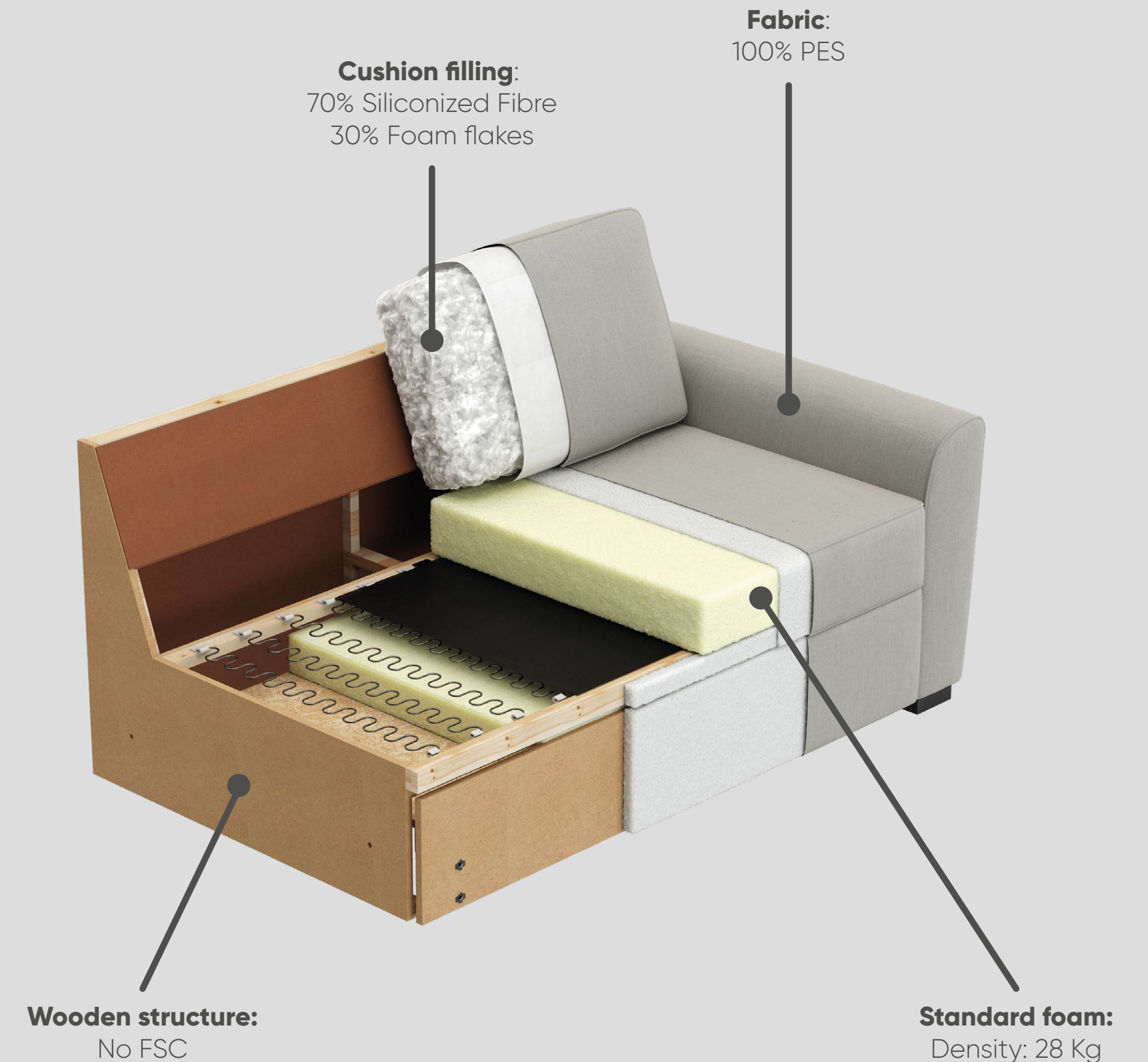
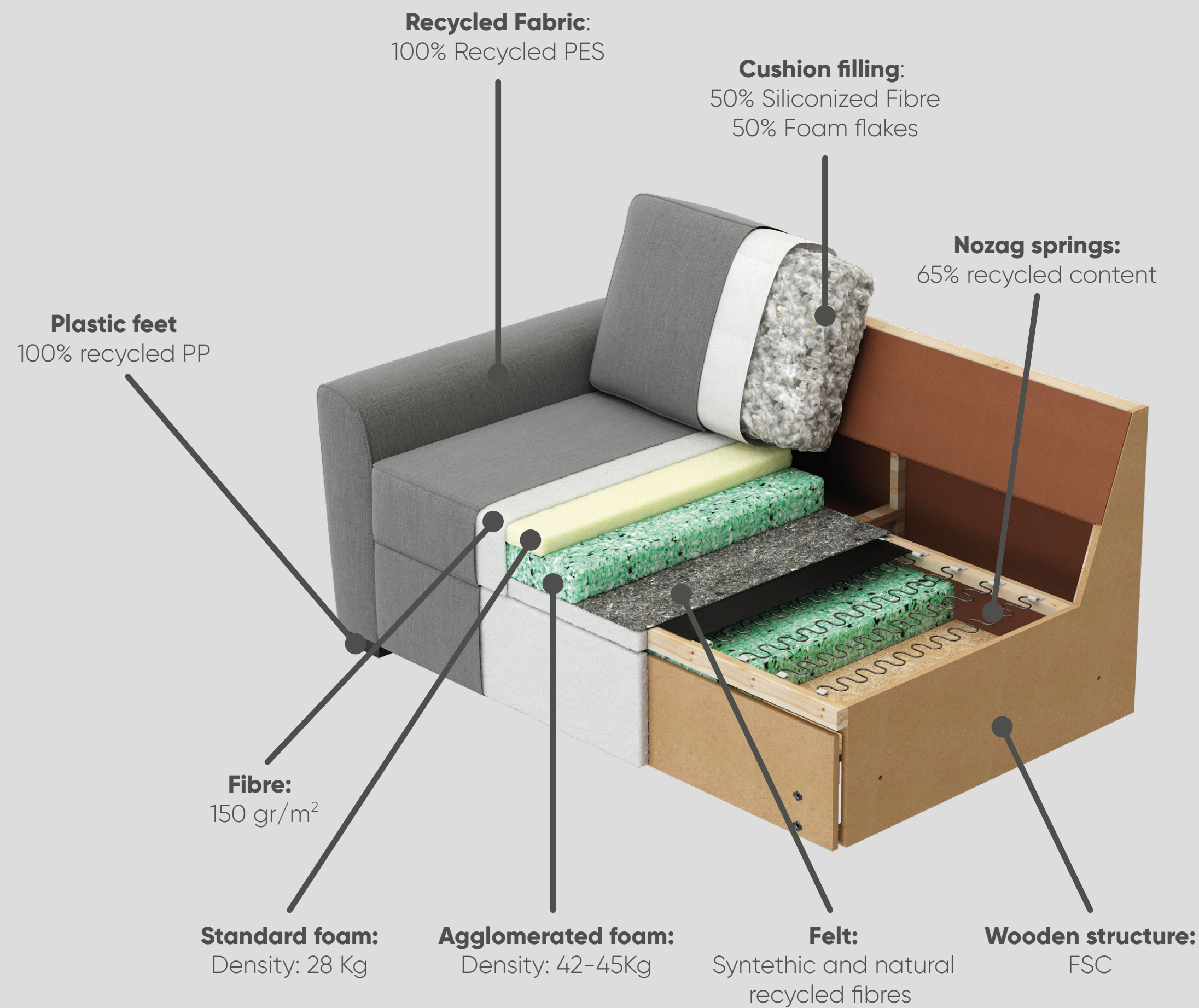


Environmental Responsibility



ZERO CONCEPT is a balance between the urgent need for sustainable products and a very competitive market, where **value** must be **obvious**, **availability** must be **permanent**, and **quality** must be **unquestionable**

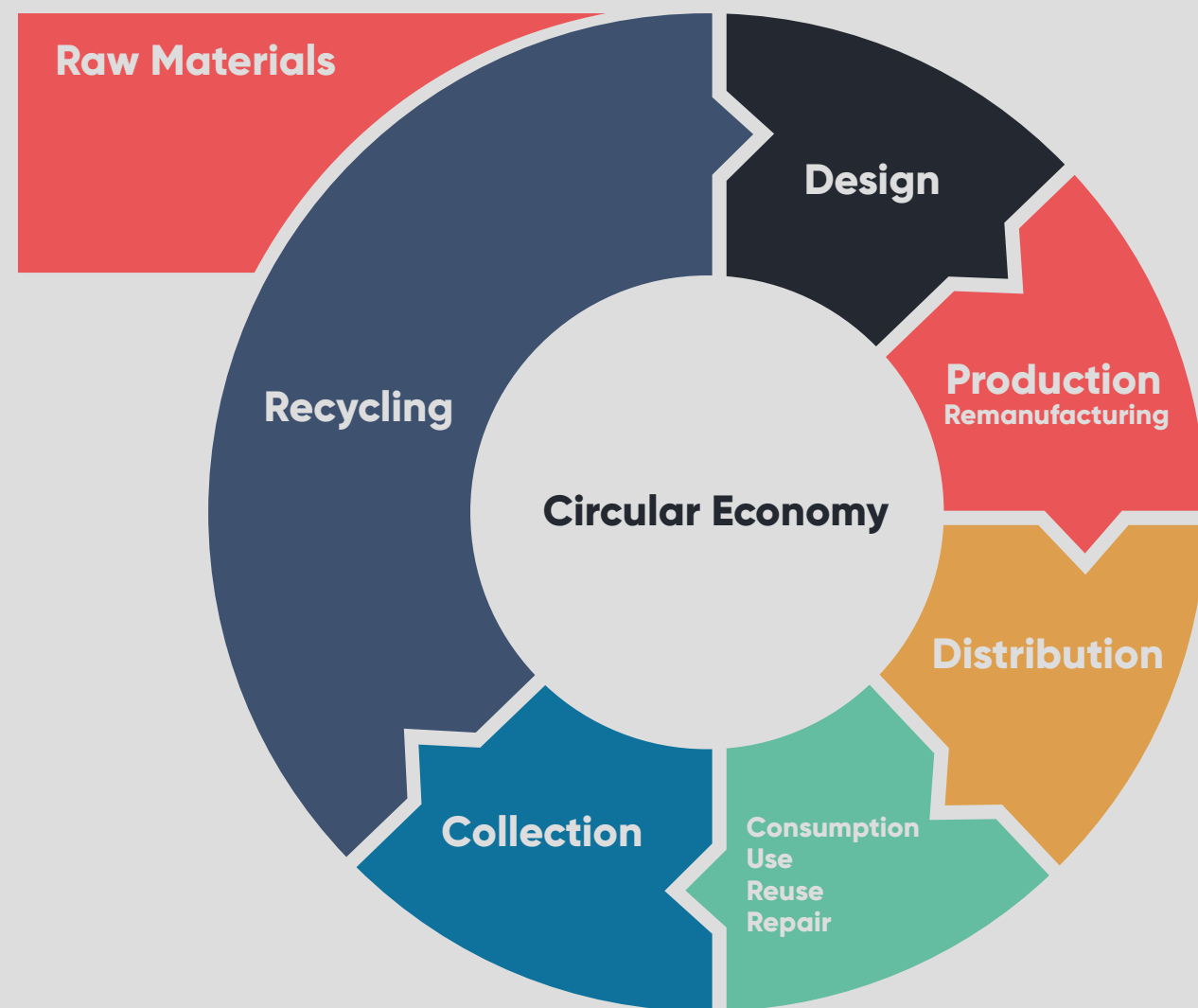
ECO VS STANDARD



10 Years Research

Lead in Circularity

Lead in Comfort

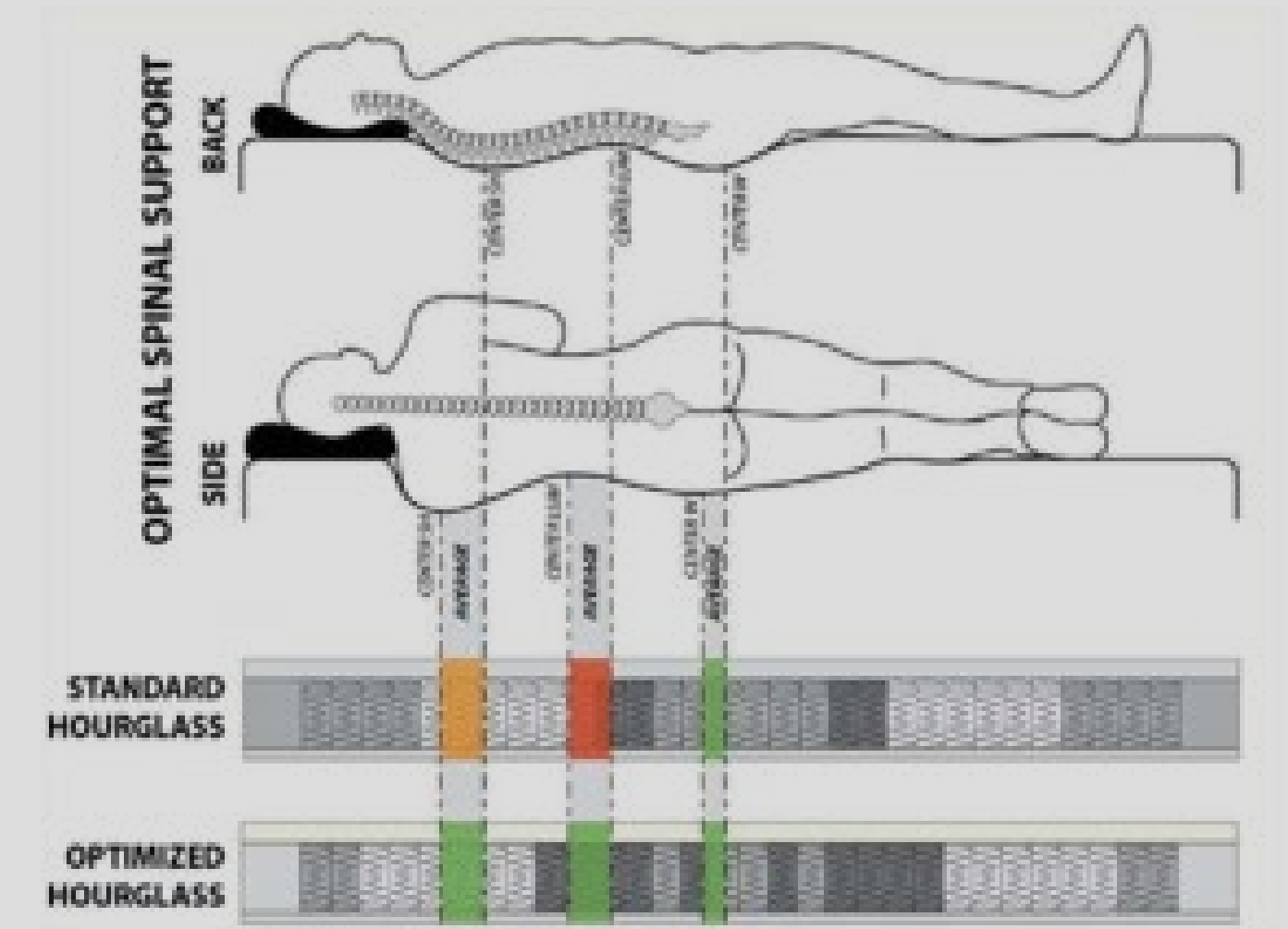


Circular design thinking is critical in developing today's bedding products

Improved **Thermo Regulation**

Geltex Next

Improved **Zoning**



Eco Design Guidelines

- **Reduce** Materials
- Use **recyclable** materials

- **Modular / reusable** structures
- Ease of **assembly**

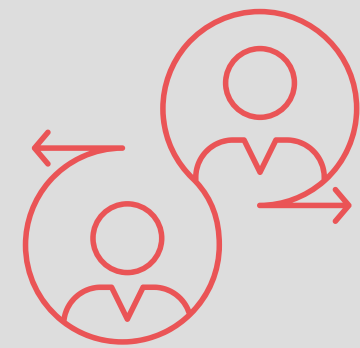
- **Optimized** package
- **Anticipate** changes



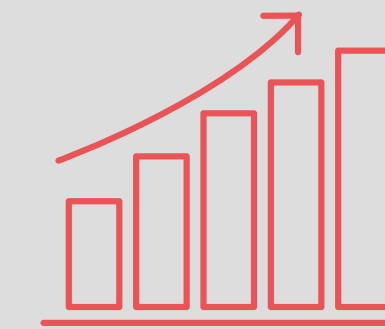
Strategy

Main strategic axes 2022 – 2025

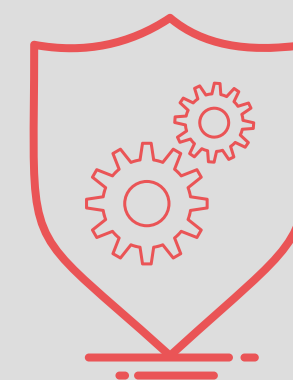
Industrial activity



Continue developing long-term partnerships with our stakeholders



Focus on a steady growth in home comfort business
(both turnover and profitability)



Strengthen company resilience and business sustainability



Clear leadership in sofa and mattress production in Europe
and a recognised global player in these 2 core businesses



Commit to a less impactful footprint on the planet

You are invited
to be a part of our vision!

aquinos
group